

# The Takeoff



News for Landmen

Published by the Michael Late Benedum Chapter of AAPL

February 2012 Issue



MLBC-AAPL  
3945 Forbes Ave., #451  
Pittsburgh, PA 15213

## *Inside this issue:*

<i>Presidential Address</i>	1
<i>Next Meeting</i>	4
<i>Website Update</i>	7
<i>Treasurer's Report</i>	9
<i>Secretary's Report</i>	9
<i>Education Report</i>	10
<i>Job Bank</i>	11
<i>Meeting Schedule</i>	12
<i>Membership</i>	13

## **AAPL Oil and Gas Land Review and CPL and RPL Exam**

March 20-23, 2012

Pittsburgh Airport  
Marriott Hotel  
Pittsburgh, WV  
[www.landman.org](http://www.landman.org)

## The Presidential Address

**W**ow, what a turnout for the Vavro seminar, "Oil and Gas Operations Basics". This was the fourth seminar and I believe it was the largest registration (225) to-date. For those who attended, I hope you found the information useful in your daily function. For those who missed this opportunity, better luck next time. A special thanks goes to Matt Vavro for continuing to provide this educational benefit to our association, which comes at a much

reduced cost compared to his normal fee for this seminar. Plus, if you were a member of MLBC or NALA, you received an additional discount, plus food and the company of your peers. I would also like to thank Anthony Farr, MLBC's Education Chairman, and his team of Hawkeye Research colleagues for running the registration. Finally, many thanks go to Rich Robb, MLBC Vice President, and Britney Robinson, MLBC Facility Coordinator, for providing a new venue that worked out very

Cont.

## EXECUTIVE COMMITTEE

### **President**

Mark A. Acree, CPL  
Sylvan Energy, LLC

### **Vice President**

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Tanglewood Exploration, LLC

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Huron Land Services, LLC



Mark A. Acree  
MLBC President  
2011-2012

## The Presidential Address

well. Britney also doubles as our photographer, and does a great job. Check out the MLBC website for photos of this event. Give all these people the appropriate “atta boy/girl” next time you see them. Without the volunteerism of this association, nothing would get done.

This month, my address is titled: **Are You a Professional or Amateur?** How you look, talk, write, act and work determines whether you are a professional or an amateur. Society seldom emphasizes the importance of professionalism, so people tend to believe that amateur work is normal. Many businesses accept less-than-good results. Schools graduate students who cannot read. You can miss 25% of the driving-test answers and still get a driver license. “Just getting by” is an attitude many people accept. But it is the attitude of amateurs.

Here is a comparison of professional versus amateur traits.

- ◆ A professional learns every aspect of the job. An amateur skips the learning process whenever possible.
- ◆ A professional carefully discovers what is needed and wanted. An amateur assumes what others need and want.
- ◆ A professional looks, speaks and dresses professionally. An amateur is sloppy in appearance and speech.
- ◆ A professional keeps his or her work area clean and orderly. An amateur has a messy, confused or dirty work area.
- ◆ A professional is focused and clear-headed. An amateur is confused and distracted.
- ◆ A professional addresses and corrects his/her mistakes. An amateur ignores or hides mistakes.
- ◆ A professional jumps into difficult assignments. An amateur tries to get out of difficult work.
- ◆ A professional completes projects as soon as possible. An amateur is surrounded by unfinished work piled on top of unfinished work.
- ◆ A professional remains level-headed and optimistic. An amateur gets upset and assumes the worst.
- ◆ A professional handles money and accounts very carefully. An amateur is sloppy with money or accounts.

*“How you look, talk, write, act and work determines whether you are a professional or an amateur.”*



## The Presidential Address

- ◆ A professional faces up to other people's concerns and problems. An amateur avoids others' problems.
- ◆ A professional uses higher emotional tones: enthusiasm, cheerfulness, interest, contentment. An amateur uses lower emotional tones: anger, hostility, resentment, fear, blame.
- ◆ A professional persists until the objective is achieved. An amateur gives up at the first opportunity.
- ◆ A professional produces more than expected. An amateur produces just enough to get by.
- ◆ A professional produces a high-quality product or service. An amateur produces a medium-to-low quality product or service.
- ◆ A professional earns high pay. An amateur earns low pay and feels it's unfair.
- ◆ A professional has a promising future. An amateur has an uncertain future.

The following are a few quotes by L. Ron Hubbard that make a point.

- ◆ ***"Don't ever do anything as though you were an amateur."***
- ◆ ***"Anything you do, do it as a***

***Professional to Professional standards.***

- ◆ ***"Develop the frame of mind that whatever you do, you are doing it as a professional and move up to professional standards in it."***
- ◆ ***"Never let it be said of you that you lived an amateur life."***
- ◆ ***"Professionals see situations and they handle what they see. They are not amateur dabblers."***
- ◆ ***"So learn this as a first lesson about life. The only successful beings in any field, including living itself, are those who have a professional viewpoint and make themselves professionals"***

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Cont.





## The Presidential Address

Following the above tips will help you manage your professional life and certainly can help you in your private life. If you are building a career as a Landman or other Land Professional, look for opportunities for self improve-

ment and education every day. Get a calendar or mobile app that teaches you a new word, phrase or fact every day.

I hope to see you at the March meeting in Morgantown. Until then, remember to be safe, productive

and happy in what you do each day.

Mark A. Acree  
MLBC President  
2011-2012

## Next Meeting Scheduled on March 8th.

Join us for our Half-Day Education Seminar and March Dinner Meeting scheduled at the Waterfront Place Hotel located in Morgantown, WV on March 8th. The schedule is as follows: Seminar - 1:00 p.m. to 4:30 p.m.; Reception - 4:30 p.m. to 6:00 p.m.; Dinner - 6:00 p.m.; Guest Speaker - 7:00 p.m. Cost of seminar is FREE to members and \$50.00 for non-members. Course



materials provided at no additional cost. On-line registration will close at the end of business on Monday, March 5th. Cost for dinner is \$50.00 and you must register separately from seminar. Please check our website for additional information. If you have any questions about the seminar, please contact us at [Reservations@MLBC-AAPL.org](mailto:Reservations@MLBC-AAPL.org). Their address is Two Waterfront Place, Morgantown, WV

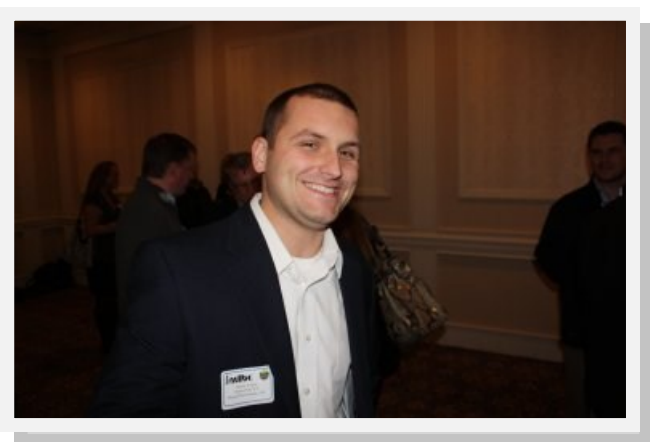
26501-5958 and phone number is (304) 296-1700.

### March 2012 Sponsors

- EQT Production Company*
- Hawkeye Research, Inc.*
- BKLP Land Services*
- Steptoe & Johnson PLLC*
- Chesapeake Energy*
- Duncan Land Energy*



## February 2012 MLBC/NALA Dinner Meeting



# February 2012 Joint Seminar with NALA featuring Matt Vavro





## Website Bulletin – Maintaining Your Member Account



I'm sure many of you have noticed that the MLBC website has undergone some massive changes over the past year. Much of the member servicing that was previously done by hand is now run online. Our rapidly growing organization has required us to make these advancements so that we can adequately serve our membership. Over the course of the next several issues of the Takeoff I'll be highlighting many of the new features and how you can get the most from the new website.

For this first installment I'd like to take a moment to stress the importance of keeping your member profile accurate and up-to-date. The most obvious reason for maintaining your profile is simple. If we don't have a current phone number or e-mail address, we can't notify you of upcoming events or alert you to any issues with your account, such as a past due renewal invoice. More importantly, the website is structured as such that many of the new systems are tied to the information contained within your profile. The event registration, member billing and member verification systems will not function without accurate data. Additionally, the Mem-

ber Directory is generated automatically and in real time, utilizing the information contained in your profile.

Updating your profile is simple. Go to [www.mlbc-aapl.org](http://www.mlbc-aapl.org) and login to the member's area with your username and password. In the member's area you'll see a heading titled "My Membership Information" with your mailing address, phone numbers and email address that we have on file. To the right you'll see a series of links that will allow you to change you contact information, upload a photo of yourself, change your username or password, and check you membership/billing status.

While there will be some adjustments to the updated features being added to [www.mlbc-aapl.org](http://www.mlbc-aapl.org), we are confident that you'll find your online experience to be much improved. Should you discover any issues with the website, please report them to me at [jpreston@eqt.com](mailto:jpreston@eqt.com) so they can be addressed ASAP. Thank you for your patience as these changes are implemented.

Jeremy Preston  
Website Chairman

### [MLBC Mobile App](#)



[CLICK HERE!](#)





  
MICHAEL LATE BENEDUM CHAPTER  
American Association of Professional Landmen

**SAVE THE DATE!**

**ANNUAL CHARITY GOLF TOURNAMENT  
MAY 10, 2012  
OGLEBAY RESORT PALMER COURSE  
PROCEEDS BENEFIT THE  
WVU CHILDREN'S HOSPITAL**

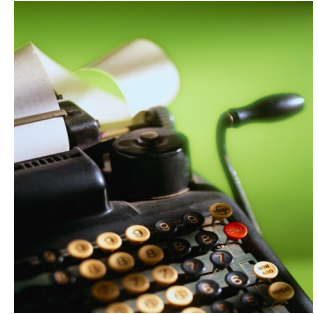




## Treasurer's Report

Cynthia Torbeck reports that the bank balance is \$83,541.29. There are no outstanding bills.

## Secretary's Report



**M**LBC held an Executive Committee Meeting on Thursday, February 9, 2012 at The Chadwick in Wexford Pennsylvania. The agenda for upcoming meetings, educational events, spring and fall golf outings, advertising in this publication, and hiring an Association Executive Assistant were discussed.

The Executive Committee reviewed two resumes for an Asso-

ciation Executive Assistant and appointed a committee to interview the candidates and make a selection. A big "Thank You" goes out to Rich Robb, Aaron Yost and Jeremy Preston for serving on the interviewing committee. The committee selected a candidate. We will provide more information about candidate and starting date in next month's newsletter.

The deadline to renew your MLBC Membership has passed. If you missed the deadline, you can still reinstate your Membership by paying the reinstatement fee of

\$25.00 plus annual dues of \$50.00; you can pay online at [WWW.MLBC-APPL.ORG](http://WWW.MLBC-APPL.ORG).

If you have not already done so, please update your membership information! If you need to change your mailing address, phone number or e-mail address, simply access our website and enter the "Members' Area."

Be sure and check out the new online MLBC Apparel Store and the new Membership App.

*Chuck Heilmann*  
MLBC Secretary  
2011-2012



## Education Report



First, I would like to thank everyone who attended the Varo seminar in February and help make it such a huge success. A special thanks to the crew who help with registration as well as Jeremy Preston and Britney Robinson for all their help with the event. The seminar had 225 people in attendance and we have had nothing but good feedback from it. This month we are planning a 1/2 day seminar at the Waterfront Place Hotel in Morgantown. We will be having Craig Young speaking on Ethics, Dr. Danielle Dolin-Bane of WVU speaking on communi-

cation, and a few other exciting speakers. This event is FREE to members so try to attend and take part in this great seminar. In April, we have AAPL President Jack Richards coming to speak to us, and in May, we will have a joint seminar with the EMLF on title issues that would be very beneficial for our members. There are a lot of great opportunities for education in the near future included an AAPL Oil and Gas Land Review on March 20, 2012 in Pittsburgh. It is educational events like these that help make each of us into professionals that are representing our industry in the highest standard possible. Thank you all for supporting our education events. We will continue to have exciting events in the future including the 1<sup>st</sup> Annual Appalachian Land

Institute in October, 2012! If you are interested in helping on the education committee please email me ([AFarr@HawkeyeResearchInc.com](mailto:AFarr@HawkeyeResearchInc.com)) and we will get you involved!

Anthony Farr  
Education Chairman

**Join AAPL!**

To apply for AAPL Membership, visit website [www.landman.org](http://www.landman.org)

<b><u>2012 AAPL Regional Events</u></b>	
March 8th-9th	Introduction to Field Land Practices Seminar (with optional RPL Exam) Zanesville, OH
March 20th	Oil and Gas Land Review CPL/RPL Exam Pittsburgh, PA
April 26th	Field Landmen Seminar Williamsport, PA
April 27th	WI/NRI Workshop Pittsburgh, PA
May 3rd	Principals of Land Practices /RPL Exam Pittsburgh, PA
May 22nd	Joint Operating Agreement Seminar Pittsburgh, PA
October 4th	The Appalachian Land Institute Pittsburgh, PA
November 30th	Oil and Gas Titles Workshop Pittsburgh, PA



# Appalachian Basin JOB BANK

## Looking for a Job?

Are you looking for a job or maybe even just a better opportunity? Finally there is a place that can better assist you to find the job/opportunity you've been searching for!

## Looking for Resumes of Job Seekers?

Is your company looking for an experienced Landman or Abstractor? Thanks to the MLBC Job Bank you no longer have to waste time and money with local newspapers placing costly ads that reach no one and run according to THEIR schedule. Finally an opportunity to target the **local** experienced individuals you are looking for! Here you can post your job opportunities 24/7 - when YOU need them! ALL AT NO COST TO OUR MEMBERS!

## Direct Link from MLBC-AAPL website

It's so easy! Visit [www.mlbcjobbank.com](http://www.mlbcjobbank.com) today and log in using your current MLBC username and password. The Job Bank is also accessible from our homepage at [www.mlbc-aapl.org](http://www.mlbc-aapl.org). Just click on the "MLBC Job Bank" on the left or simply click "Employment" under the Featured Segments.







## 2012 MLBC Meeting Schedule

<u>Date</u>	<u>Location</u>	<u>Topic</u>	<u>Speaker</u>
March 8, 2012	Waterfront Place Hotel Morgantown, WV	Half-Day Seminar with Ethics	
April 12, 2012	Bella Sera Banquet Center Canonsburg, PA	AAPL Presidential Update	Jack Richards
May 10, 2012	Wheeling Island Hotel Wheeling, WV	Joint seminar with EMLF and MLBC Charity Golf Outing	
June 7, 2012	Bridgeport Conf. Center Bridgeport, WV	Introduction of new officers GSC Scholarship Update & Award	

## Support Your Local Association

Please remember, this is your Association. The strength of the MLBC is in its people. While the Officers and Executive Committee members of the Association are elected to serve the needs of the organization, we look forward to and encourage volunteerism for many of the important and necessary committee positions. Volunteers are always welcome to participate in registration for meetings and seminars. Please contact any of the officers to see how you can help. The Association is in real need of volunteers for the Education Committee and Photography Committee. Please consider yourself for one of these committees. Your Association needs you.



## Memberships

The MLBC membership application is located on the website at [www.mlbc-aapl.org](http://www.mlbc-aapl.org). The MLBC website has an updated version of the membership listing. Please use this resource if you can not find yours or others information in the directory. Please report any errors or omissions to Jeremy D. Preston at [jpreston@eqt.com](mailto:jpreston@eqt.com).



## February 2012 — New Members\*

<u>First Name</u>	<u>Last Name</u>	<u>Employer</u>	<u>Member Type</u>
Alice	Helmar	AHT Solutions, LLC	Associate
Apryll	Boggs	Apryll H. Boggs Law Firm, PLLC	Associate
Kelli	Jones	Cabot Oil & Gas Corporation	Active
Eric	Lee	CONSOL Energy	Active
Anita	Lilly	EQT Corporation	Associate
Daniel	Heisey	Heisey Services, LLC	Active
Tiffany	Lucero	Holland Services	Active
Christopher	Davis	Rockford Energy	Active
Carla	Williams	Sadler Law Firm, LLP	Associate
Ana	Gonzalez	Shell Exploration & Production Co.	Active
Steve	Burgess	Sycamore Creek Services, Inc.	Active
Courtney	Barrett	Ellerbe & Harrison	Active
Jeremy	Barrett	Ellerbe & Harrison	Active
Kirsten	Kline	Ellerbe & Harrison	Active
Karen	Autrey	Ellerbe & Harrison	Associate
Gary	Strube	Ellerbe and Harrison	Active
Ashanti	Stidham	Hawkeye Research Inc	Active
Jonathan	Kraft	Hawkeye Research Inc	Active
Scott	Legg	Hawkeye Research Inc	Associate
Wesley	Ladeaux	Hawkeye Research Inc.	Associate
Rocky	Ross	Hawkeye Research Inc.	Associate
Timothy	Karhnak	Hawkeye Research Inc.	Associate
Robbie	Gammack	Hawkeye Research, Inc	Active
Betsy	Parsons	Hawkeye Research, Inc.	Active
Clinton	Gabbert	Hawkeye Research, Inc.	Associate



<b><u>First Name</u></b>	<b><u>Last Name</u></b>	<b><u>Employer</u></b>	<b><u>Member Type</u></b>
Kenton	Barton	Independent Contractor	Active
Annalea	McMillan	Independent Contractor	Associate
Angela	Batten	Independent Contractor	Active
Steven	Burgess, II	Independent Contractor	Active
Randy	Osburn	Independent Contractor	Active
Robert	Sowards	Independent Contractor	Associate
Allie George	Mason	Independent Contractor	Associate
Paul	Darden	Independent Contractor	Active
Christopher	Barbe	Mason Dixon Energy	Associate
Sonny	Pethtel	Mason Dixon Energy	Active
Jeffrey A.	Farcin	Mason Dixon Energy	Associate
Michael	Lewis	Top Notch Land Service	Active
Joseph	Wilson	Top Notch Land Service	Active
Scott	Crum	William C. Abel & Associates	Active
Ashley	Sarver-Burgess	William C. Abel & Associates	Associate
Suzanne	Starcher	William C. Abel & Associates	Associate
Jorden	Ohradzanski	William C. Abel & Associates	Associate
Jeff	Elkins	William C. Abel & Associates	Active
Kaleigh	Parsons	William C. Abel & Associates, Inc	Associate
Leanna	Crum	William C. Able & Associates, Inc.	Active
Rachael	Whitney	William C. Able & Associates, Inc.	Active

\* Notice of the application(s) of all potential Chapter member(s) shall be published in the next regularly scheduled monthly Chapter "Takeoff" newsletter. Active members shall have the opportunity during for a period of thirty (30) days following the first publication to object to the potential members' application. Such objections to membership approval may be submitted to any member of the Executive Committee and shall be in writing. The Executive Committee shall take any such objection under counsel in the next regularly scheduled monthly Executive Committee meeting. A decision to accept or reject the membership application shall be determined by a majority vote at such meeting. The Executive Committee shall notify the applicant in writing of rejection.

Application for membership in the Chapter shall be subject to the approval by a majority vote of the Executive Committee at a regularly scheduled meeting, after the aforementioned thirty (30) day newsletter publication period, and shall require the signed approval by the acting President of the Executive Committee, as evidence of the Committee's approval. Names of any and all newly approved members shall be read at the following regularly scheduled general meeting of the Chapter.



MLBC-AAPL  
3945 Forbes Ave., #451  
Pittsburgh, PA 15213



*Michael Late Benedum*



**"The Great Wildcatter"**

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**We are on the web!**  
**[www.mlbc-aapl.org](http://www.mlbc-aapl.org)**

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## MLBC WEBSITE

If you experience any problems using the website or if you have any suggestions, please contact Jeremy Preston via e-mail at [JPreston@eqt.com](mailto:JPreston@eqt.com).

## JOB BANK

The direct link for MLBC Job Bank is [www.mlbcjobbank.com](http://www.mlbcjobbank.com). If you have any questions, please contact Jeremy Preston via e-mail at [JPreston@eqt.com](mailto:JPreston@eqt.com).

## PHOTO ALBUM

We would like to share our Photo Album with you to show you what MLBC has been doing throughout the year. The direct link for MLBC Photo Album is [www.mlbc-aapl.org/VPhoto.php](http://www.mlbc-aapl.org/VPhoto.php).

## 2011-2012 Committee Chairs

Certification	James E. Talking ton, Jr., CPL/ESA	<a href="mailto:jeta@frontier.com">jeta@frontier.com</a>
Membership	Jeremy D. Preston	<a href="mailto:jpreston@eqt.com">jpreston@eqt.com</a>
Meeting Coordinator	Rich B. Robb	<a href="mailto:RichardBRobb@tanglewoodexp.com">RichardBRobb@tanglewoodexp.com</a>
Education	Anthony Farr	<a href="mailto:AFarr@HawkeyeResearchInc.com">AFarr@HawkeyeResearchInc.com</a>
Historian	Frederick J. Kent, CPL	<a href="mailto:KentFrederick@Hotmail.com">KentFrederick@Hotmail.com</a>
Ethics	Carol Hoch	<a href="mailto:carol.hoch@cabotog.com">carol.hoch@cabotog.com</a>
Finance	Mark Acre, CPL	<a href="mailto:mark.acree@sylvanenergy.com">mark.acree@sylvanenergy.com</a>
Meeting Sponsors	Rex Cecil Ray	<a href="mailto:cray@eqt.com">cray@eqt.com</a>
Website	Jeremy D. Preston	<a href="mailto:jpreston@eqt.com">jpreston@eqt.com</a>
Photography	Britney Robinson	<a href="mailto:brobinson@mdenergy.com">brobinson@mdenergy.com</a>



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**MICHAEL LATE BENEDUM CHAPTER**  
American Association of Professional Landmen